

smps[®] SPONSORSHIP MENU

Virginia

WE ARE...

Regional Chapter

With more than 100 members, the Society for Marketing Professional Services (SMPS) Virginia is a diverse community of marketing and business development professionals working together to move the A/E/C industry forward.

Programs

Our monthly programs typically cost \$35 for SMPS members and \$60 for non-members and are hosted the Hampton Roads, Peninsula and Richmond regions. Our Coordinator Club luncheons are low cost and are during the lunch hour to easily fit into most schedules.

Annual Conference

On February 28-March 1, we will host our annual conference at the Omni Richmond Hotel. This is an exciting opportunity to expose your company to 70+ marketing and business development professionals in the A/E/C industry throughout the state of Virginia.

Reach influencers and decision-makers to open doors for your products and services in the design and construction industries. SMPS offers valuable exposure to more than 100 professionals and their firms. The SMPS audience is composed of principals, C-level executives, directors, managers and coordinators seeking solutions to generate new business, retain clients and grow profits.

| ANNUAL PROGRAM SPONSORSHIPS | | | | | | | | |
|-----------------------------|---------|------------|-------------------|-----------------------------------|---------------------|------------------------|---------------------|-------------------------|
| Type | Cost | Membership | Conference Ticket | Monthly Program (\$25-\$35 value) | Website Recognition | Newsletter Recognition | Program Recognition | Logo on Event Materials |
| Platinum | \$1,350 | 1 | 2 | 4 | ✓ | ✓ | ✓ | ✓ |
| Gold | \$1,000 | 1 | 1 | 2 | ✓ | ✓ | ✓ | ✓ |
| Silver | \$700 | 1 | - | 1 | ✓ | ✓ | ✓ | ✓ |
| Bronze | \$350 | - | - | 1 | ✓ | ✓ | ✓ | ✓ |

| ANNUAL CONFERENCE SPONSORSHIPS | | | | | | | | | |
|--------------------------------|---------|-------------------------|-------------------|--------------------|--------------------|---------------------|---------------------------|-------------|-------------------------|
| Type | Cost | Conference Registration | Tickets to Social | Conference Signage | Verbal Recognition | Website Recognition | Newsletter / Social Media | Booth Space | Logo on Event Materials |
| Welcome Breakfast | \$500 | - | - | ✓ | ✓ | ✓ | ✓ | - | ✓ |
| Award Luncheon | \$750 | 1 | - | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Networking Social | \$1,000 | 1 | 4 | ✓ | ✓ | ✓ | ✓ | - | ✓ |
| Friday Breakfast | \$500 | - | - | ✓ | ✓ | ✓ | ✓ | - | ✓ |
| Friday Lunch | \$500 | - | - | ✓ | ✓ | ✓ | ✓ | - | ✓ |
| Speaker Introductions | \$250 | - | - | - | - | - | - | - | ✓ |
| Promo Bag Sponsor | \$750 | - | - | - | ✓ | ✓ | ✓ | - | ✓ |
| Lanyard Sponsor | \$500 | - | - | - | - | ✓ | ✓ | - | ✓ |

| ADDITIONAL EXPOSURE – EACH PROGRAM IS LIMITED TO 2 SPONSORS | | | | | | |
|---|-------|----------------|---------------------|------------------------|--------------------|-------------------------|
| Type | Cost | Program Ticket | Website Recognition | Newsletter Recognition | Verbal Recognition | Logo on Event Materials |
| Panel Program | \$300 | 1 | ✓ | ✓ | ✓ | ✓ |
| Single Program | \$100 | 1 | ✓ | ✓ | ✓ | ✓ |
| Coordinator Club | \$50 | 1 | ✓ | - | ✓ | - |

2019 SPONSORSHIP CONTRACT

Logo

Please send your logo to Tenille Nuckols at tnuckols@kbsgc.com for use in our marketing materials.

Payment Information

Please send this signed contract and membership application (if applicable) with a check made out to **SMPS Virginia** to:

Tenille Nuckols
KBS, Inc.
8050 Kimway Dr.
Richmond, VA 23228

Thank you for being a part of the exciting 2019 SMPS Virginia Sponsorship Program!

Your support will help us continue to elevate the level of education offerings, increase our membership and heighten the awareness of SMPS as the premier A/E/C marketing organization in Virginia.

Please complete this form and return to Tenille Nuckols.

For memberships included with sponsorship packages, a \$50 new member origination fee is the responsibility of the sponsor. Please add \$50 to your amount if you plan to register a new member.

CONTACT INFORMATION

Please let us know who should be the point of contact for your firm regarding your sponsorship:

Name: _____

Company: _____

Street Address: _____

City, State, Zip: _____

E-Mail: _____

Phone: _____

Signature: _____

Although payments and contributions to the Virginia Chapter of SMPS are not tax deductible as charitable contributions for federal income tax purposes, they may be deductible as ordinary and necessary business expenses under other provisions of the Internal Revenue Code.

| ANNUAL PROGRAM SPONSORSHIPS | | |
|--------------------------------|---------|----|
| Platinum | \$1,350 | |
| Gold | \$1,000 | |
| Silver | \$700 | |
| Bronze | \$350 | |
| ANNUAL CONFERENCE SPONSORSHIPS | | |
| Welcome Breakfast | \$500 | |
| Award Luncheon | \$750 | |
| Networking Social | \$2,500 | |
| Friday Breakfast | \$500 | |
| Friday Lunch | \$500 | |
| Speaker Introductions | \$250 | |
| Promo Bag Sponsor | \$750 | |
| Lanyard Sponsor | \$500 | |
| ADDITIONAL SPONSORSHIPS | | |
| Panel Program | \$300 | |
| Single Program | \$100 | |
| Coordinator Club | \$50 | |
| Total | | \$ |

